



# Successful strategy implementation

- Five years of significant change
  - Oil and Energy doubling of production
  - Aluminium transformed and third-largest in the world through VAW acquisition
  - Agri successful turnaround
  - Non-core divestments of NOK 25 billion
- Management systems improved
- Performance culture strengthened



# Hydro's portfolio reviewed

- Attractive opportunities in all three areas
- Agri separation preferred option
  - Turnaround completed, well positioned for profitable growth
  - Global industry leader
  - Direct access to capital markets
- Planned listing on Oslo Stock Exchange March 25
- Hydro will focus on Oil & Energy and Aluminium
  - Significant value creation potential



### **Transaction**

- Demerging Agri
  - 80% to Hydro's existing shareholders
    - 1 Agri share per 1 Hydro share
  - 20% planned sold at the time of listing
- Background for selected model
  - Transfer Agri values directly to shareholders
  - 20% offering to effectively position Agri in capital markets
- State ownership
  - Norwegian government supports transaction
  - State will own at least 33,4% of Agri
  - Separate Parliament proposal



### **Capital structure**

Agri's capital structure per Oct. 1, 2003:

Net interest-bearing debt
NOK 8.5 bn

Book value of equity
NOK 8.0 bn

Net pension liabilities
NOK 2.0 bn

Capital allocation in Hydro;

- High ongoing investment level
- Debt reduction
- Service of shareholders



# Good for Agri - good for Hydro

- Agri the worlds leading fertilizer company - is positioned for further value creation
- Hydro will concentrate attention and financial resources on the opportunities in:
  - Oil and Energy
    - Current projects: Ormen Lange, Kristin, Dalia
  - Aluminium
    - Current projects: Sunndal, Alouette, Alunorte



#### **Timeline**

- Dec. 1 Demerger information memo
- Dec. 3-5 Agri Capital Markets Days
- Dec. 11 Hydro Capital Markets Day
- Jan. 15 Extraordinary General Meeting
- Feb. 16 4<sup>th</sup> quarter results
- March 25 Planned listing of Agri

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