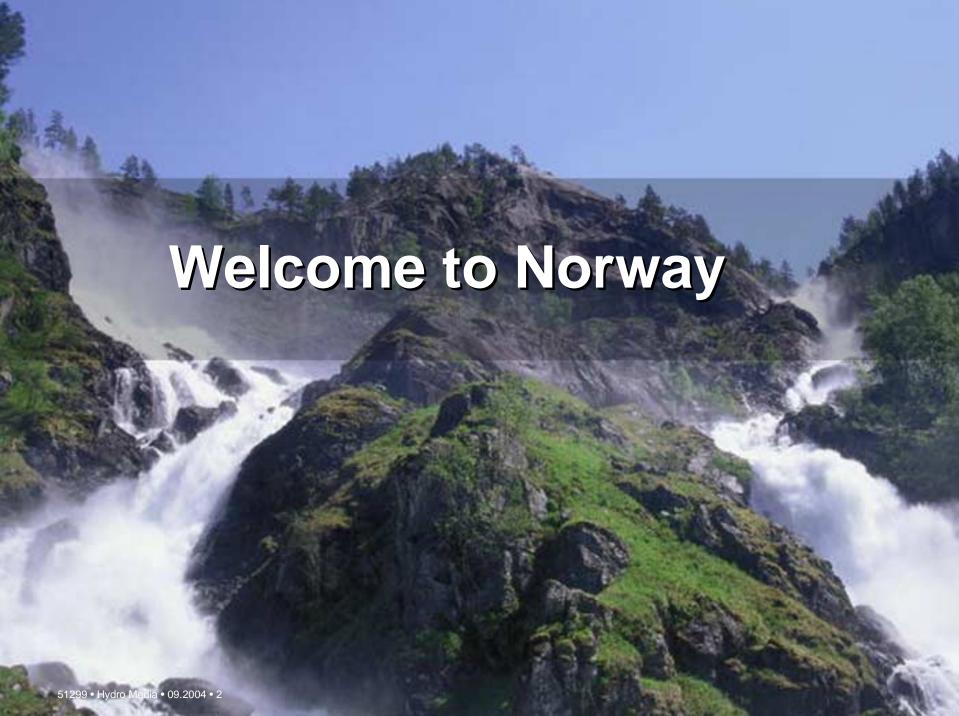


Jon-Harald Nilsen
Executive Vice President

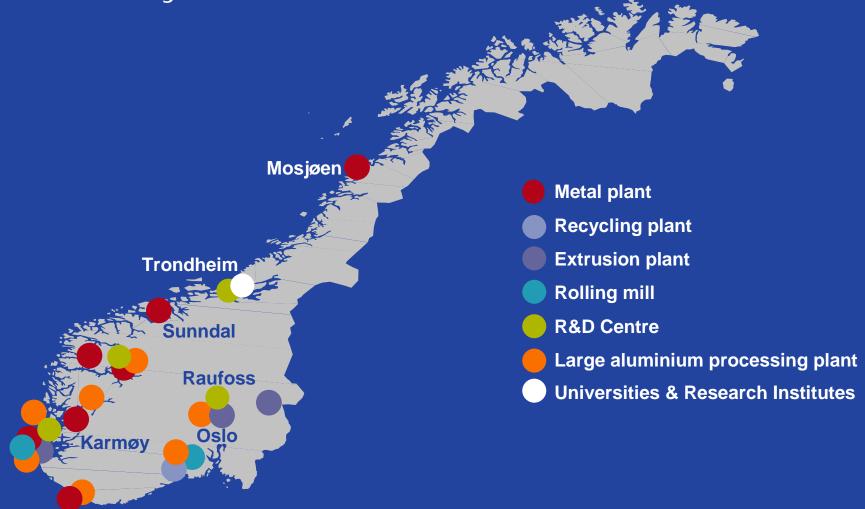


Creating Innovative and Sustainable Solutions for Today's Challenges and Tomorrow's Opportunities

Metal Bulletin's 19<sup>th</sup> International Aluminium Conference 19–21 September 2004



# Well developed aluminium industry cluster in Norway





### A fully integrated global aluminium company

Bauxite/ alumina

> Virgin metal

Casthouse products

Rolling Extrusion

Fabrication & Systems

Automotive



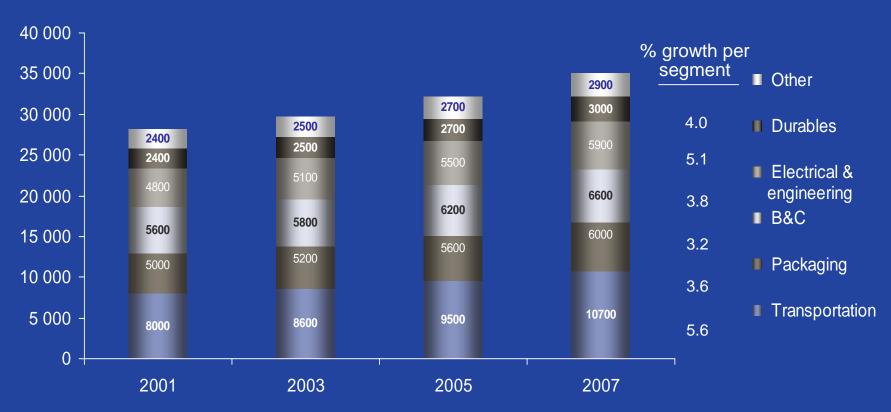






# Western World\* demand expected to grow in the coming years



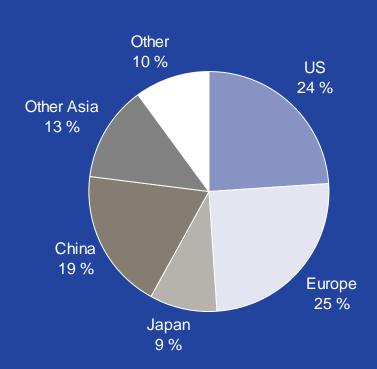


<sup>\*</sup> World, excluding Central and Eastern Europe, China, Russia, Ukraine, North Korea Sources: Brook Hunt; Hydro Aluminium



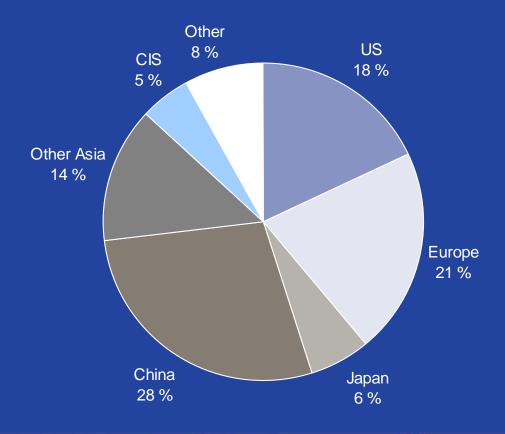
### China emerging as a major aluminium market

## Global primary demand 2003 27.3 million tonnes



Sources: CRU; Hydro Aluminium

### Global primary demand 2012E 42 million tonnes





# Metal deficits in Europe and the USA will continue to grow

Net exports, primary aluminium 1 000 tonnes 4 000 -3 000 2 000 **2000** ■ 2005E 1 000 ■ 2012E 0 -1 000 -2 000 -3 000 -4 000 -5 000 Asia\* USA Australia & CIS Europe China Canada South Rest of NZ world America Source: CRU, Hydro Aluminium \* Excluding China



### Creating value through innovative solutions

Agile organization

**Customer** responsiveness

Unique portfolio





# Properties of aluminium utilized in advanced application areas

#### **Properties of aluminium:**

- Strong and light
- Highly corrosive resistant
- Good conductivity
- Good reflective qualities

- Easy to form and process
- Impermeable and odourless
- Non-flammable
- Good recyclability
- Good energy absorption qualities







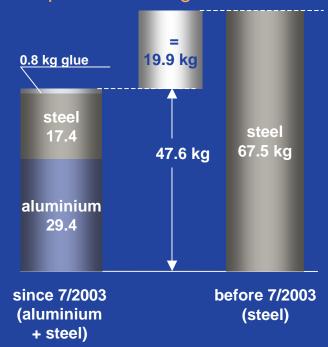
Aluminium is the ideal material for the building, automotive and packaging industries



### Light-weighting the front end in automotive

#### **BMW 5-Series:**

#### Comparison of weight



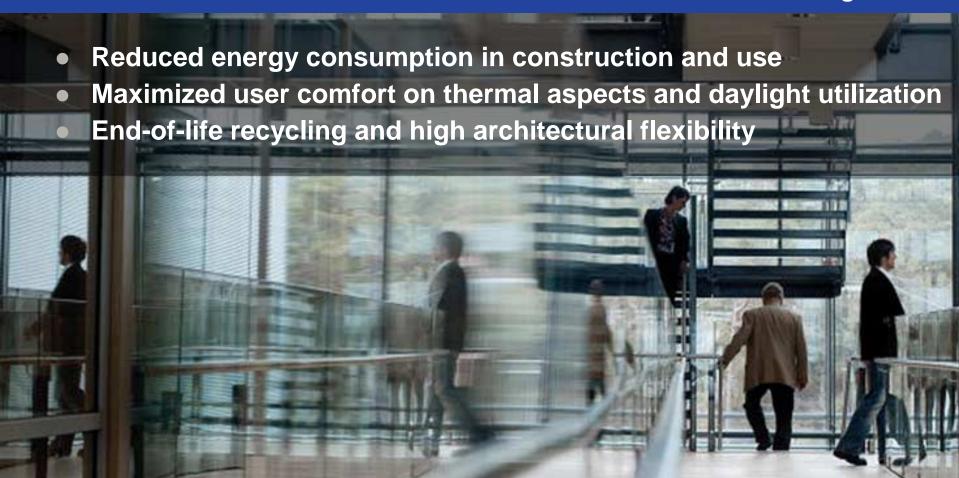






### Innovative solutions in building

Aluminium in windows and facades contribute to sustainable buildings:





# HYBRAZ™ simplifies the production process and improves environmental aspects

#### The new coating presents clear benefits:

- Elimination of fluxing and degreasing operations
- Improved cosmetic appearance of brazed radiator core
- Increased productivity with up to 80%.
- Possible first time yield increase from 93% to almost 100%



**Old technology** 



New HYBRAZ™ PF



### Superior packaging solutions







- Protection of food quality to withstand influences from:
  - Oxygen
  - Water and light
  - Microorganisms
- Neutral smell and taste
- Non-toxic
- Wide range of decorative aspects



## Innovative smelter technology – reduced emissions



# Strong focus to improve external and internal working environment:

- HAL 250 technology with forced suction
- Best available technology in fume treatment
- Cooling boxes for butts and bath material
- Pneumatic ship-unloading and fully automatic closed handling of alumina

Sunndal metal plant



## Advanced filtration and casting systems - one quality to customers





Technology that ensures top quality casthouse products with metal input from different sources, also giving flexibility in the optimization of supply mix and logistics



# Common efforts needed to strengthen the position of aluminium

International Aluminium Institute



- Global sustainable development initiative (global targets)
- Global aluminium Life Cycle Inventory



European Aluminium Association

- European aluminium industry Sustainable Development Report
- Life Cycle Inventory
- Stakeholders workshop
- Aluminium for Future Generations



### Enjoy your trip!

