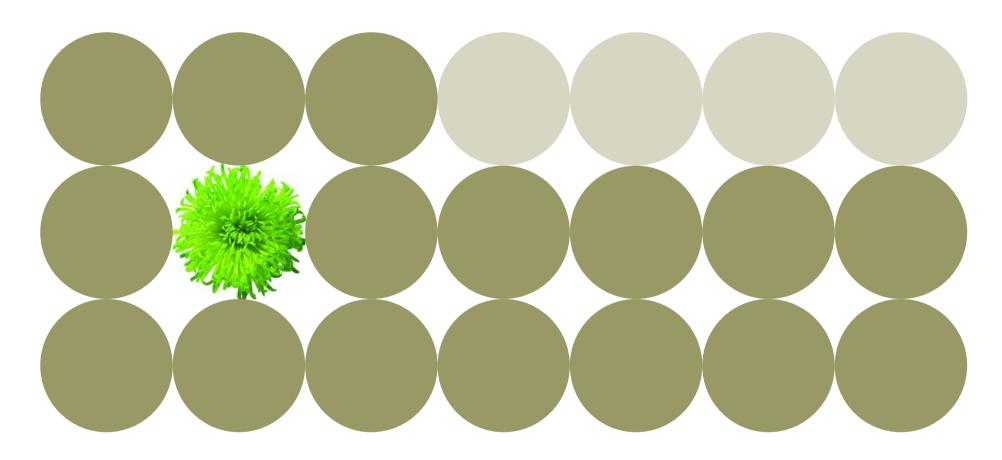
# Resource rich and fully integrated



President & CEO Svein Richard Brandtzæg Bank of America Merrill Lynch Global Metals & Mining Conference, May 11, 2011



## **Cautionary note**

Certain statements included within this announcement contain forward-looking information, including, without limitation, those relating to (a) forecasts, projections and estimates, (b) statements of management's plans, objectives and strategies for Hydro, such as planned expansions, investments or other projects, (c) targeted production volumes and costs, capacities or rates, start-up costs, cost reductions and profit objectives, (d) various expectations about future developments in Hydro's markets, particularly prices, supply and demand and competition, (e) results of operations, (f) margins, (g) growth rates, (h) risk management, as well as (i) statements preceded by "expected", "scheduled", "targeted", "planned", "proposed", "intended" or similar statements.

Although we believe that the expectations reflected in such forward-looking statements are reasonable, these forward-looking statements are based on a number of assumptions and forecasts that, by their nature, involve risk and uncertainty. Various factors could cause our actual results to differ materially from those projected in a forward-looking statement or affect the extent to which a particular projection is realized. Factors that could cause these differences include, but are not limited to: our continued ability to reposition and restructure our upstream and downstream aluminium business; changes in availability and cost of energy and raw materials; global supply and demand for aluminium and aluminium products; world economic growth, including rates of inflation and industrial production; changes in the relative value of currencies and the value of commodity contracts; trends in Hydro's key markets and competition; and legislative, regulatory and political factors.

No assurance can be given that such expectations will prove to have been correct. Hydro disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



## Historic Vale transaction completed

- Platform for further growth as fully integrated resource-rich aluminium company
- Positions Hydro as a leading global bauxite and alumina player
- Integration process well under way
- Key priority: increase production towards nameplate capacity
  - Weak production performance in Q1
- Promising growth prospects
- Vale has become key shareholder in Hydro with 22% ownership





## Strong positions across aluminium value chain

### Raw materials processing and energy

Energy

Long-term power

supply secured

in Norway

energy production

## Bauxite & Alumina



- Bauxite capacity 12.2 million tonnes
- Expansion potential to 17.2 million tonnes
- Alumina capacity 6.9 million tonnes
- Expansion potential to 14.5 million tonnes
- Long-term sourcing contracts for bauxite and alumina

Primary aluminium production, marketing and recycling

**Primary** Metal



- 2.4 million tonnes primary capacity
- 9.4 TWh of renewable High LME and USD sensitivity
  - Improving cost position
  - Leading in technology

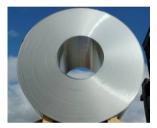
### Metal Markets



- 3.8 million tonnes (primary, remelt, recycling and cold metal)
- Expertise in materials
- Flexible system
- Strong marketing organization
- Risk management

### **Aluminium in products**

Rolled **Products** 



- 1 million tonnes
- Margin business
- Regional business
- · Close to customers
- Innovation
- Market leading in litho and foil

Extruded **Products** 

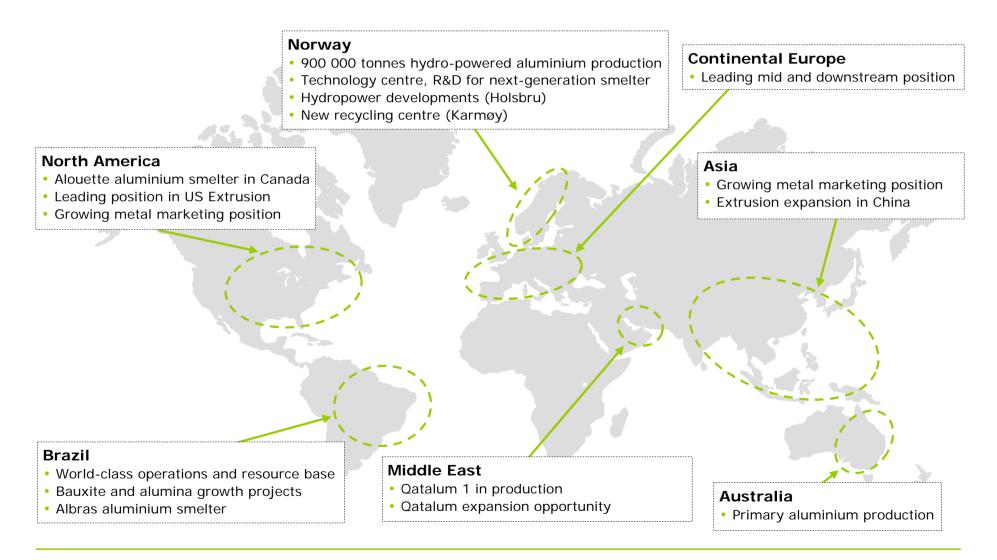


- 0.6 million tonnes
- Margin business
- Local business
- · Close to customers
- Innovation
- Market leading in **Building Systems**

Pro forma capacity for end-2010 after Vale transaction. 100% of volumes for assets that are fully consolidated and pro rata volumes for other assets.

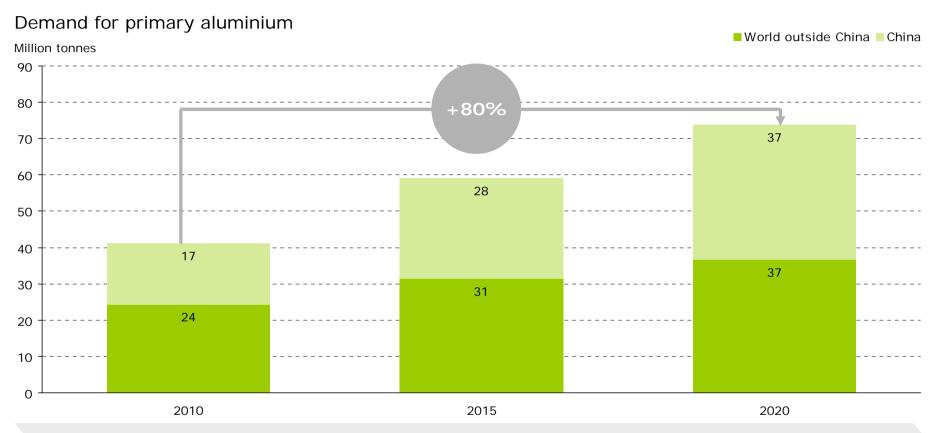


## Attractively positioned, global reach





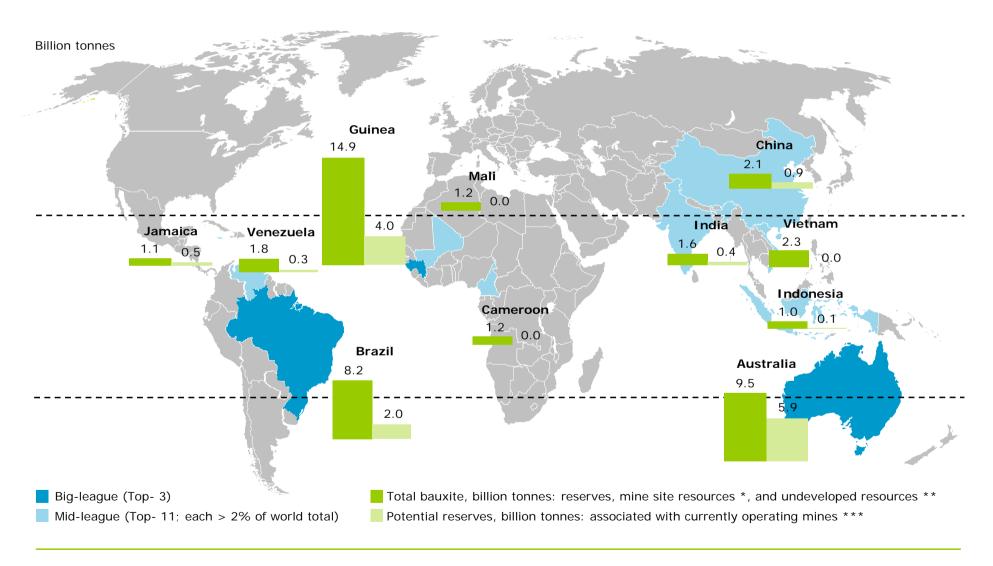
# Significant aluminium demand growth expected







## 66% of bauxite reserves in 3 countries



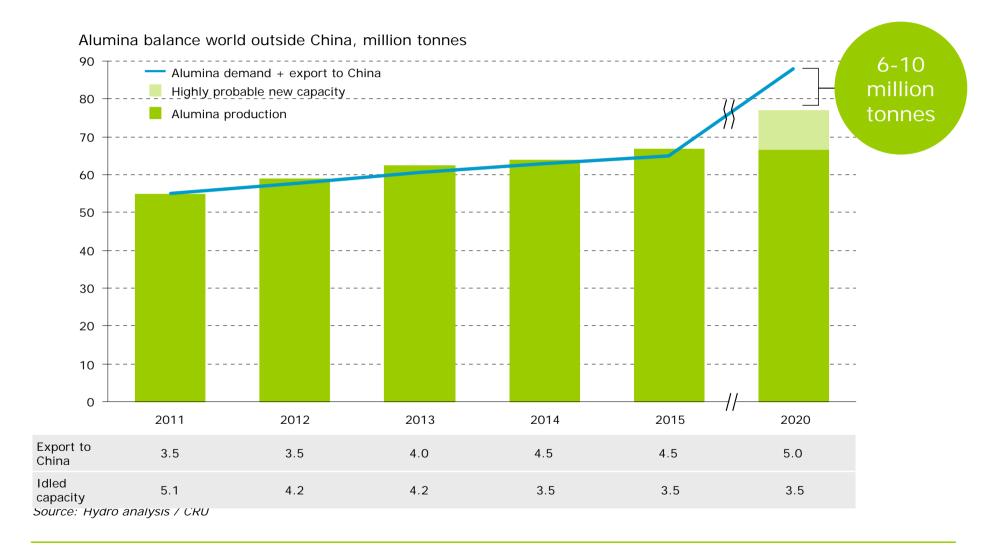
<sup>\*)</sup> Mine site resources are known bauxite resources that do not currently qualify as reserves for various reasons



<sup>\*\*)</sup> Undeveloped resources might or might not became feasible for new mines (quality, size, access, etc)

<sup>\*\*\*)</sup> Potential reserves = current reserves (economically extractible) + 70% of mine site resources. Undeveloped resources are excluded. Source: Roskill and Hydro analysis

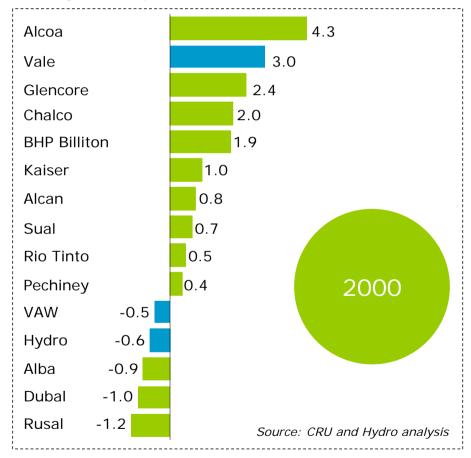
## Alumina market expected to remain balanced

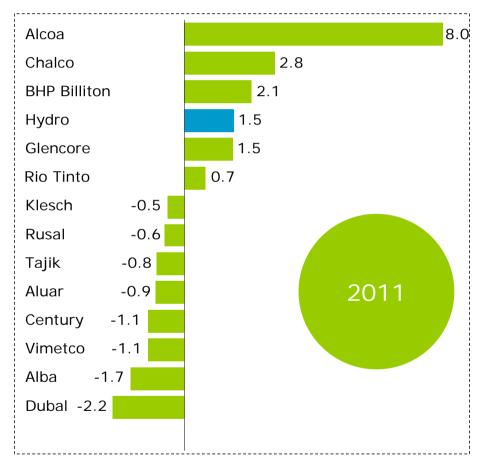




# Alumina market is consolidating

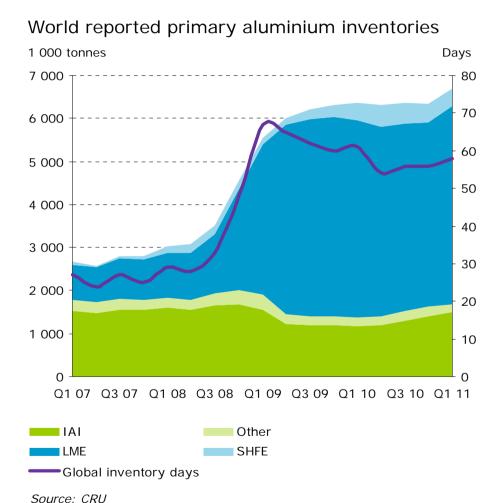
Net long alumina position, million tonnes







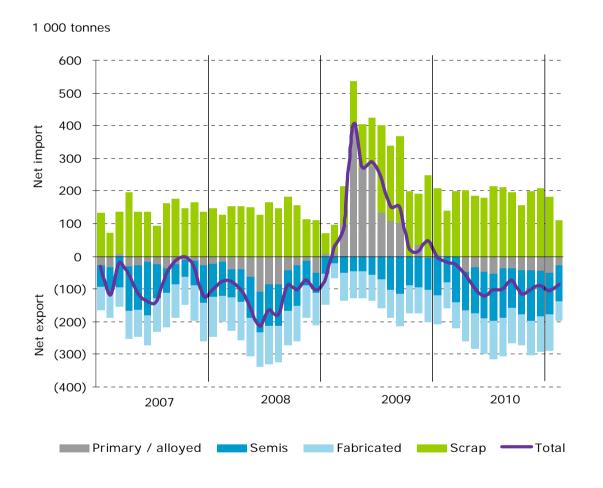
# Global inventory days trending down



- Inventory days reduction driven by increased consumption
- Q1 LME stocks increase believed to partly reflect unreported metal moved into reported warehouses
- High inventories well known in market
  - Different views on unreported inventories
- Estimated total reported and unreported inventories ~11 million tonnes
  - Represents ~3 months of consumption
- Financial deals locking up metal
  - Profitable on a 3-6 month horizon



## China balanced in primary aluminium



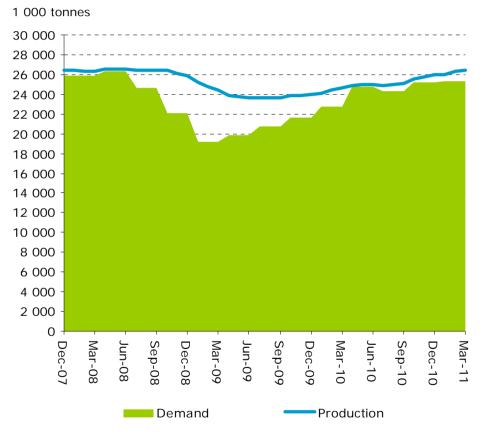
- Reduced production due to Chinese New Year celebration in February
- Production resumed after Chinese New Year
  - China expected to be broadly balanced in 2011
- New capacity to be built in north and west China
  - Partly replacing high-cost production in south and east

Source: Hydro / Antaike, April 2011



## Positive 2011 market outlook maintained

### World outside China (quarterly annualized)



#### World outside China

- Annualized demand at 25.3 million tonnes in Q1
  - Up 1% vs Q4 2010
- 7% demand growth expected in 2011
- Capacity development
  - 1.2 million tonnes curtailed capacity restarted or in process of being restarted
  - 1.2 million tonnes curtailed capacity may restart if current market conditions continue

### China

- Annualized demand at 16.7 million tonnes in Q1
  - Down 3% vs Q4 2010
- 10% demand growth expected in 2011
- Broadly balanced in primary aluminium

Source: CRU







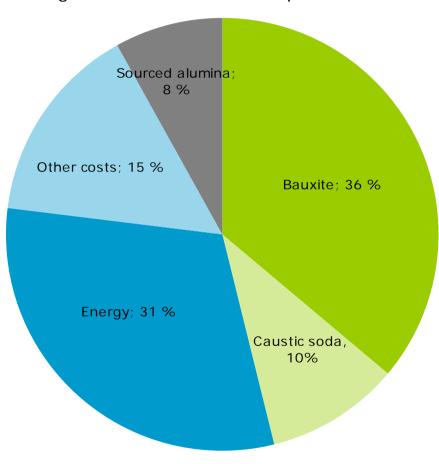




# Favorable integrated alumina cash cost position

- Integrated alumina cash cost position 2010
  - USD 238 per tonne
  - · Alunorte, Paragominas and sourced alumina
- Bauxite
  - Cash cost to be improved as Paragominas increase production and pipeline is fully utilized
- Energy
  - First-quartile energy consumption 8 MJ/t
  - Energy mix of heavy fuel oil and coal
- Caustic soda
  - Competitive caustic soda consumption due to bauxite with low level of reactive silica
- Other costs
  - Maintenance, labor and other
- Sourced alumina
  - Alumina purchased for resale

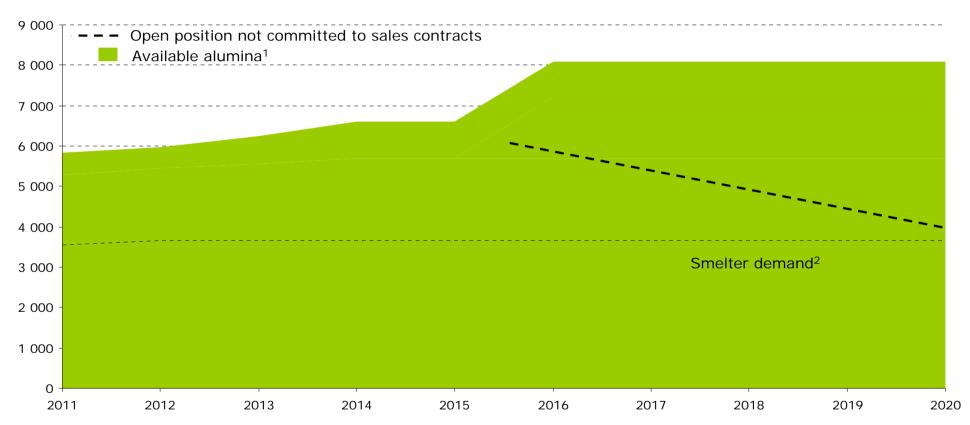
Integrated alumina cash cost position 2010





## Attractive alumina position

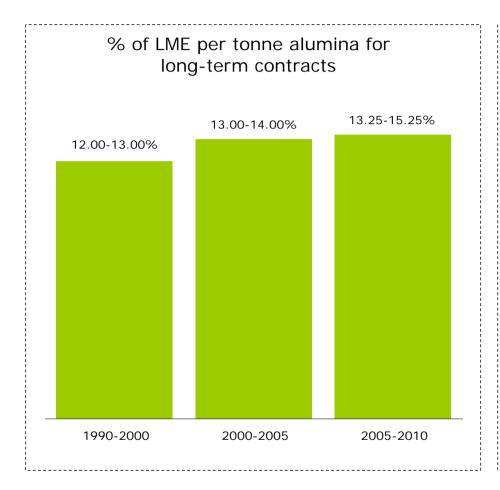
#### 1 000 tonnes

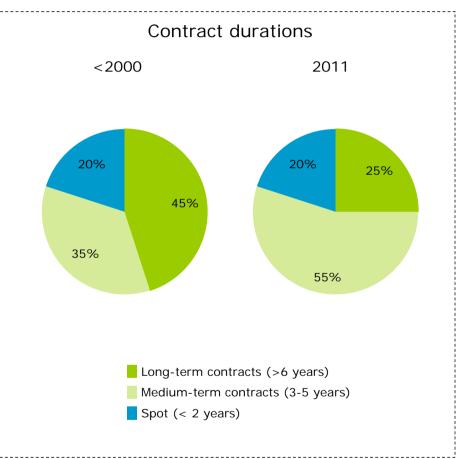


- 1) Alunorte, CAP 1st phase from 2015 and sourcing contracts
- 2) Sunndal 3 line assumed back in operation, Neuss and Søral at 2010 production level



## Shift towards shorter contract durations





Source: Hydro estimates



## Hydro's commercial strategy



- Move towards index pricing
  - Currently not offering medium/long-term LME linked contracts
  - First contract based on index pricing signed
- Actively promote index pricing
- Focus on contracts with 1-4 year duration
- Focus on selling to end-users
- Hydro's existing combined sales portfolio
  - Average alumina price ~13-14% of LME
    - Similar percentage expected for 2011-2015
  - Minor volumes available for sale before 2016
  - Majority of sales contracts expire in 2016-2018



# Ambitious cost improvement program on target

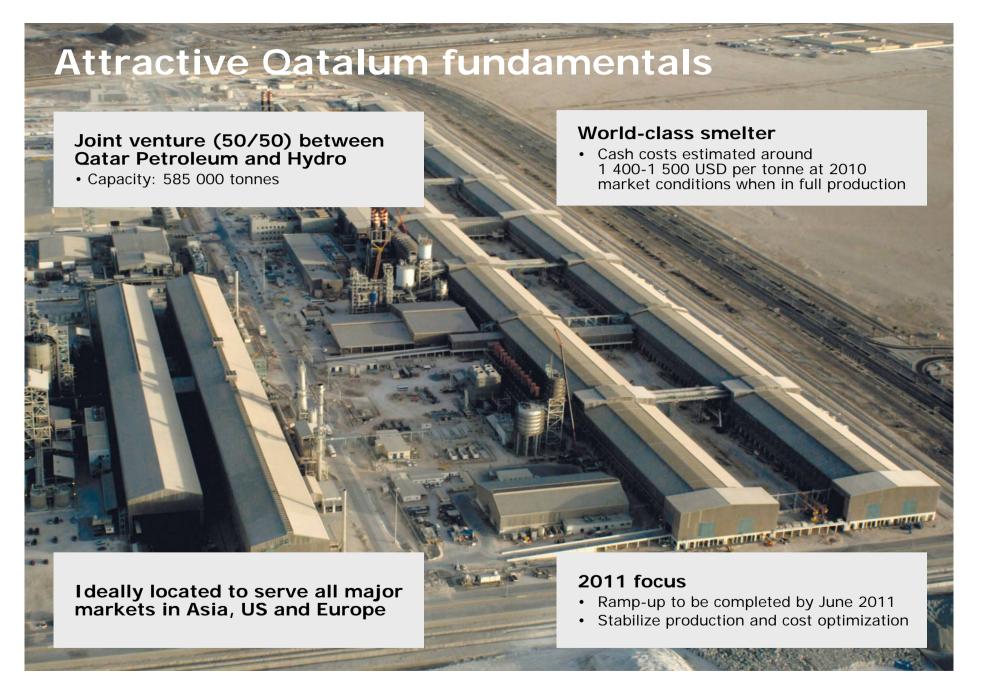
Estimated primary aluminium cash cost and margin • USD 300 per tonne cost improvement USD/tonne 1)



- Estimated cash cost excluding LME-linked alumina cost 2)
  - Estimated LME-linked alumina cost 2)
- Estimated EBITDA margin
- 1) Realized aluminium price minus EBITDA margin per tonne primary aluminium. Excludes Qatalum earnings and volumes, but includes net earnings from primary casthouses.
- 2) 13% of LME 3 month price with 2.5 months delay
- 3) Albras included from March 1, 2011

- - USD 50 per tonne realized in 2010
  - Further USD 125 per tonne targeted in 2011
- Cash cost up ~USD 125 from 2010 due to increased raw material costs
  - Energy
  - LME-linked alumina prices
  - Petroleum coke
  - Weaker USD
- Program assumptions
  - Higher energy and petroleum coke costs may offset some improvements
  - Improvements may be influenced by fluctuations in raw material prices and currencies
  - Applies to ~1 000 000 tonnes annual capacity







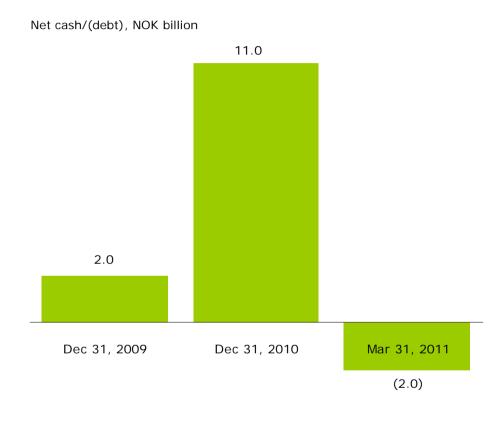


# Q1 highlights

- Underlying EBIT NOK 1 448 million
- Stronger sales supported by seasonally improved markets
- Stable Bauxite & Alumina result, weak production performance
- Primary Metal up on higher prices, partly offset by increased raw material costs
- Down- and midstream lifted by higher sales and lower costs
- Solid Energy result



# Robust financial position



NOK billion	Dec 31, 2009	Dec 31, 2010	Mar 31, 2011
Cash and cash equivalents	2.6	10.9	3.7
Short-term investments	1.5	1.3	1.3
Short-term debt	(2.0)	(0.9)	(2.5)
Long-term debt	(0.1)	(0.3)	(4.5)
Net cash/(debt)	2.0	11.0	(2.0)
Net intbearing debt in equity accounted invest.	(8.0)	(7.8)	(7.3)
Net pension liability at fair value, net of expected tax benefit	(5.6)	(5.6)	(5.5)
Other adjustments*	(4.0)	(4.0)	(5.6)
Adjusted net debt	(15.6)	(6.4)	(20.5)

<sup>\*</sup> Operating lease commitments and other



## Strategy for further value creation



- Integrate
- Expand
- Commercialize



- Reposition
- · Qatalum ramp-up
- Keep solid cash flow in current assets
- Expand in high-class assets



- Increase value of business and competence
- Focus on operation and commercialization of current assets
- Implement global approach to power sourcing



- Continue proven high-end product strategy
- Pursue profitable life-cycle investments: recycling, energy-efficient building systems, aluminum in transport
- Expand selectively in emerging markets







