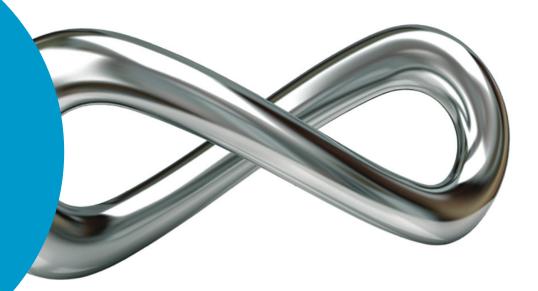


# Norsk Hydro

Stian Hasle 2017 Navigating the Nordics Seminar



Better Bigger Greener

# A resource-rich and fully integrated global aluminium company

Hydro with strong market positions globally



Extrusion ingot, sheet ingot, primary foundry alloys and wire rod



<sup>\*\*</sup> Primary foundry alloys

<sup>\*\*\*</sup> Outside China



Volatile markets, solid demand growth



# Aluminium's reach is growing in response to key long-term trends

Substitution continues to be a key driver for aluminium



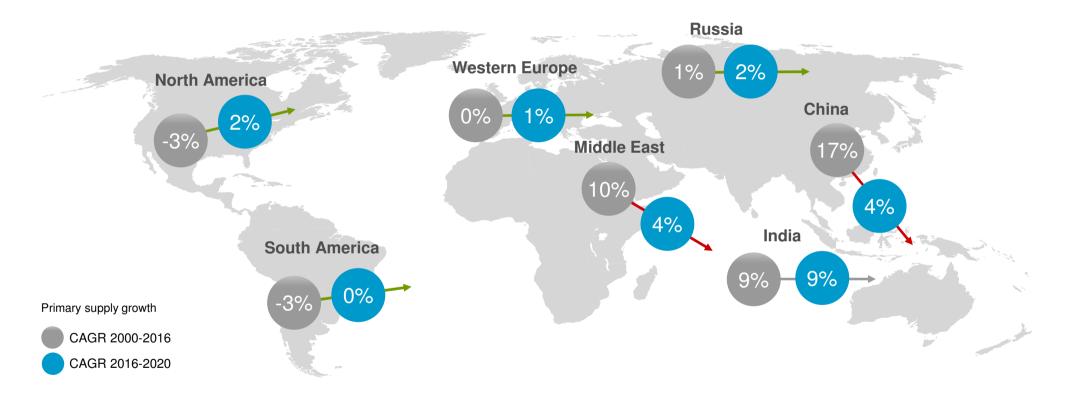






# Primary supply growth moderating

Chinese and Middle East primary production growth coming down

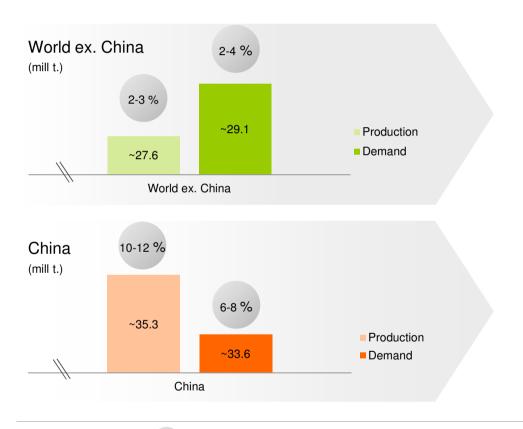


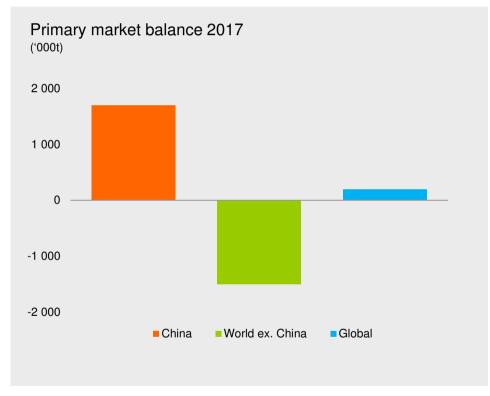
Source: CRU



# Primary aluminium market expected to be largely balanced in 2017

2017 global demand growth outlook 4-6%





Source: CRU, Hydro analysis



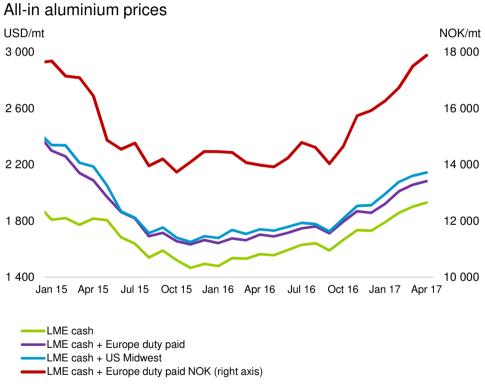
Growth from 2016 to 2017



### Increasing average all-in aluminium prices in 2017

Widening arbitrage between LME and SHFE in Q1-17 compared to Q4-16

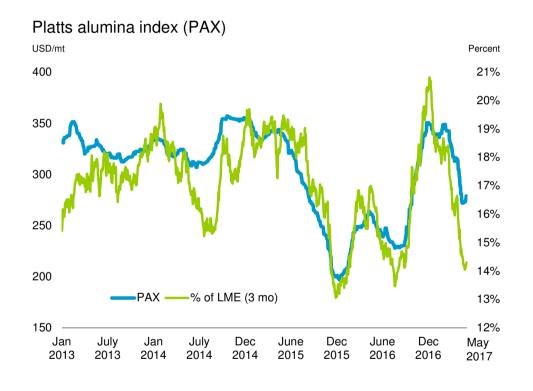


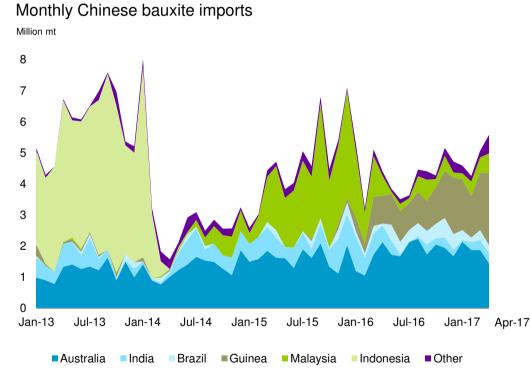


Source: Metal Bulletin, Platts, Reuters Ecowin, Hydro analysis
\* Shanghai Futures Exchange



# Declining alumina prices, Atlantic bauxite exports to China rise





Source: Platts, Ecowin, China Customs





Further strengthening Hydro's solid position



### Conducting business the Hydro Way

### Safety and environment



Safety performance (TRI) at industry benchmark

2.6\*

2020 ambition of a TRI rate below 2.0 and zero fatalities

In progress



Carbon-neutral from a life-cycle perspective

On track

Close reforestation gap by 2020

On track

### Corporate responsibility









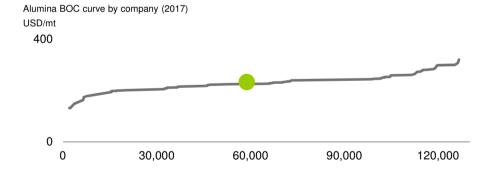


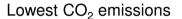


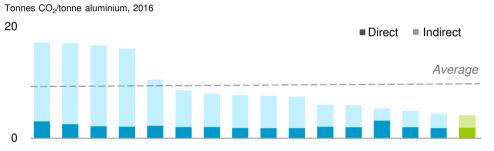
<sup>\*</sup> TRI rate for own employees 2016 - total recordable incidents per million hours worked

# Operational leadership among peers

# Solid cost positions in aluminium value chain Smelter BOC curve by company (2017) USD/mt 2,000 500 30,000 60,000

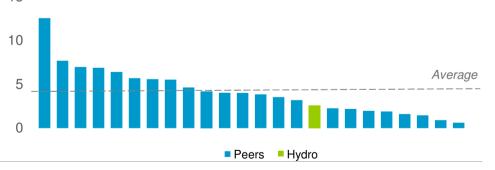






### Among the best on safety performance

Incidents per 1 mill hrs worked among ICMM member companies, 2016 15



Source: CRU, International council on mining and metals (ICMM)



# Proven track-record of productivity gains continues

Industry's most ambitious improvement efforts on track, with NOK 1.4 billion delivered in 2016



Target 2019

NOK 1 billion







Target 2019 NOK 1 billion





<sup>\*</sup> Real 2015 terms. Includes some larger investments of NOK ~3 billion NOK in 2015-2019: AL3 and UBC in Rolled Products. Creep projects in Primary Metal. Alunorte debottlenecking in B&A.

### 2017: Inaugurating new automotive line & technology pilot

Quadrupling body-in-white capacity to 200,000 mt/year & verifying world's most climate-efficient electrolysis

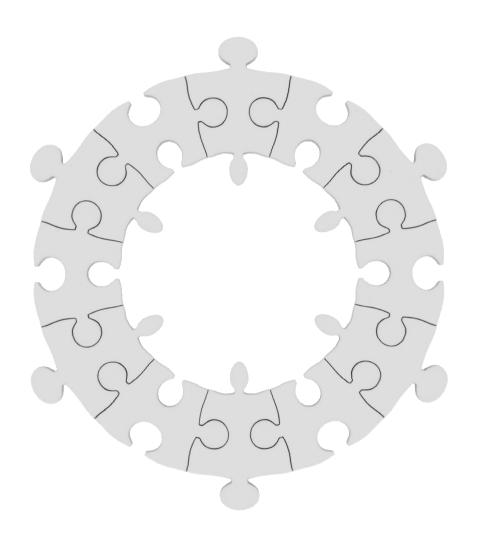










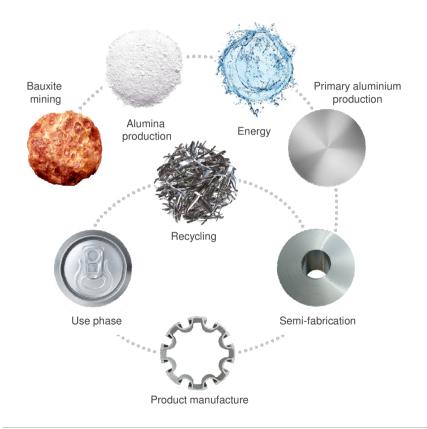


Hydro's strategic direction



### Full value chain approach for higher value creation

Dedicated business models in each area combined within an overall company framework



### Benefits of Hydro's integrated model

### **Operations and technology**

- Operational excellence
- Continuous improvements
- Technology and innovation

### **Customers and markets**

- Customer cooperation
- Commercial edge & innovation
- Market understanding

### Responsibility and climate

- Value chain control
- Sustainability and climate
- Compliance and responsibility

### **Growth and exposure**

- Business development
- Growth opportunities
- Full cycle exposure



### Hydro's strategic direction

Tailoring our competitive advantages to the key drivers and challenges in the world of tomorrow



# Hydro improvement drive continues at full pace

- Continue improvements drive
- Capture commercial opportunities
- Extend technology and innovation lead





### A solid platform for building an even stronger Hydro

- Further strengthen relative industry position
- Enhance market positions and high-grade portfolio
- Mature selective growth projects for when time is right

# Greener



# Hydro aims to be climate neutral by 2020

- Turn leading HSE/CSR position into competitive advantage
- Deliver on fast-developing customer demands
- Capitalize on strong climate position over time



### Global aluminium's most ambitious climate strategy

Carbon-neutral by 2020 from a life-cycle perspective

Hydro's climate strategy

Climate and energyefficiency in production

Use-phase benefits

Recycling



Value-creating implementation examples











Karmøy technology pilot Primary Metal, Norway

Alunorte Fuel Switch Project Bauxite & Alumina, Brazil

Automotive line 3
Rolled Products, Germany

UBC recycling line Rolled Products, Germany

Clervaux upgrade
Primary Metal, Luxembourg







