

## Market Update

### Increasing geopolitical unpredictability

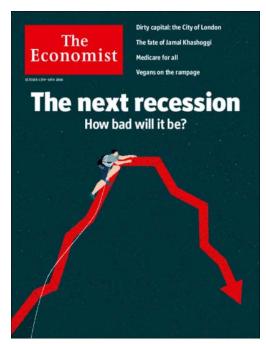
Hydro

Continued macro uncertainty and competitive pressures





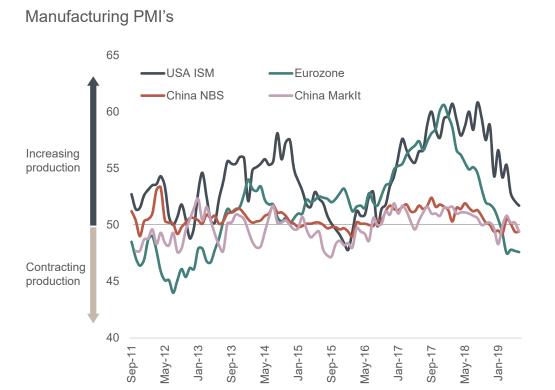


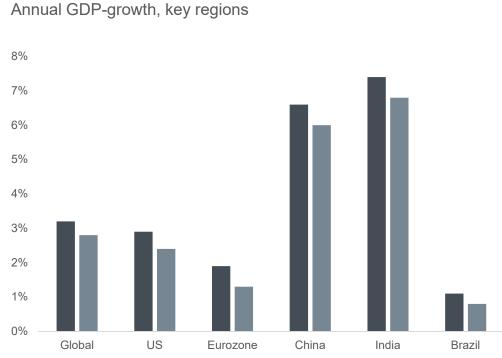


## Macro sentiment worsening in Europe and China, continued declining trend in the US



Increasing uncertainty on GDP-effects from trade disputes





■2018 ■2019 E

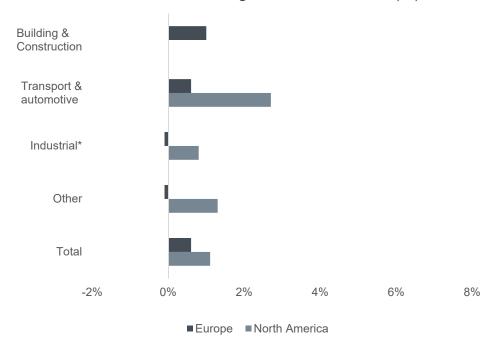
Source: Thomson Reuters, IHS Global Insight

### Softening downstream demand growth



Weak demand in Europe, reduced extrusion growth in North America

#### Extrusions – estimated market growth 2019 vs 2018 (%)



#### Rolled products – estimated market growth 2019 vs 2018 (%)



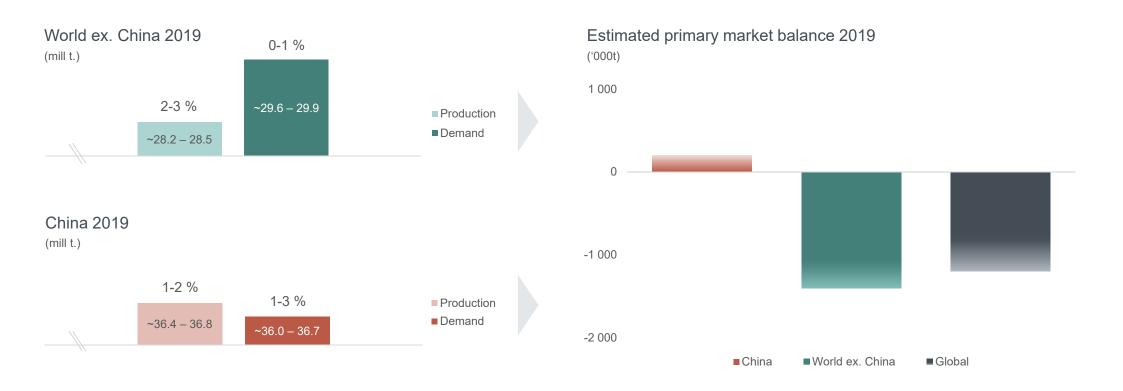
Source: CRU / Hydro analysis

<sup>\*</sup> Industrial includes consumer durables, electrical and machinery Europe excluding Russia/Turkey

## Global market expected in deficit for 2019

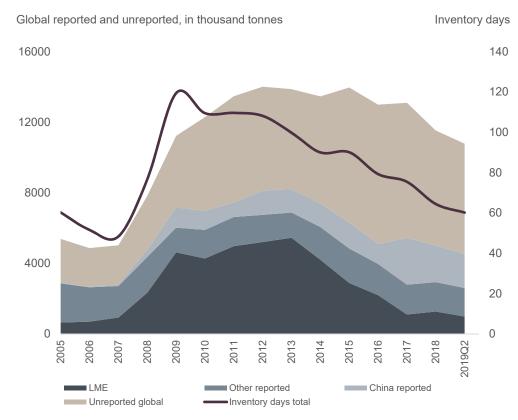


China largely balanced, world outside China in deficit

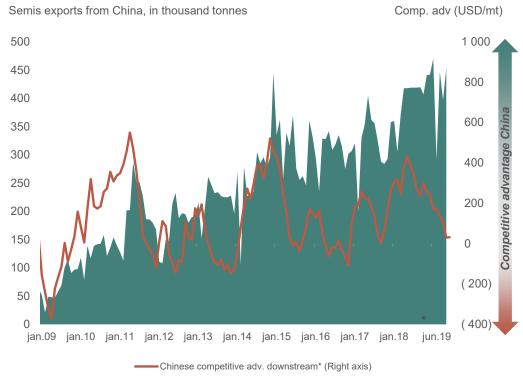


## Inventories gradually trending downwards, increasing Chinese semis exports





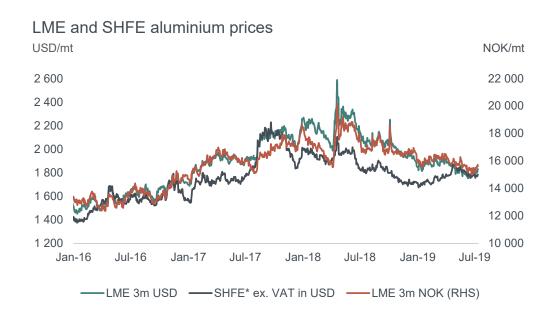
\*2019 Q2 inventory days estimated on 12-months rolling historic consumption Source: Republished under license from CRU International Ltd, Hydro analysis



Source: CRU, Thomson Reuters
Estimated metal cost China versus Europe
Europe: LME cash + European duty-paid standard ingot premium
China: SHFE cash + avg. local premium + freight – export rebates (~13 %)
\* No detailed data for April to September 2018, semis months for these months distributed flat

### LME aluminium prices trending downwards







#### • SHFE up in Q2, decreasing price differential between LME and SHFE

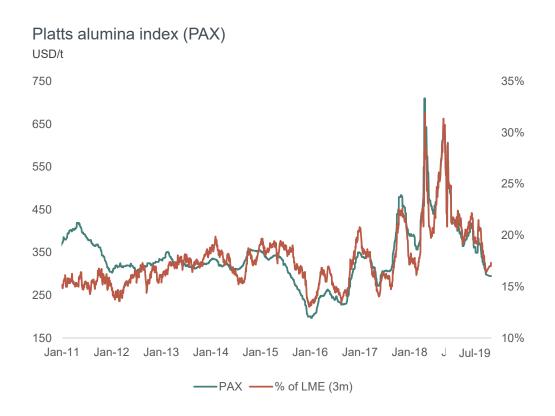
#### Regional standard ingot premiums



- US premium continuing its slow decline
- Slightly improving European and Japanese premiums during Q2

### Alumina prices down in Q2, continued volatility





- Alumina prices trending downwards in 1H 2019 and into Q3
- Continued price volatility, impacted in Q2 by Chinese environmental curtailments and Alunorte restart
- Refinery cost in general trending downwards on lower input cost, primarily caustic soda
  - High Chinese domestic bauxite prices impacting competitiveness of inland Chinese refineries
- China moving from exporting alumina in 2018 and Q1 2019, to importing limited volumes in Q2 2019

Source: Platts, Bloomberg, CRU, Metal Bulletin

## Aluminium's reach is growing over the next decade in response to key long-term trends



Substitution continues to be a key driver for aluminium

**Transport** 

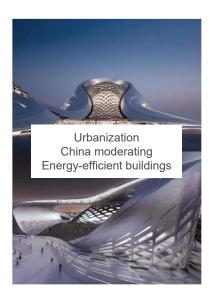
3-4%



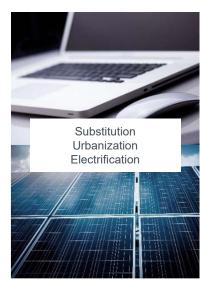
Packaging 2-3%



Building & construction 2-3%



Electrical 2-3%

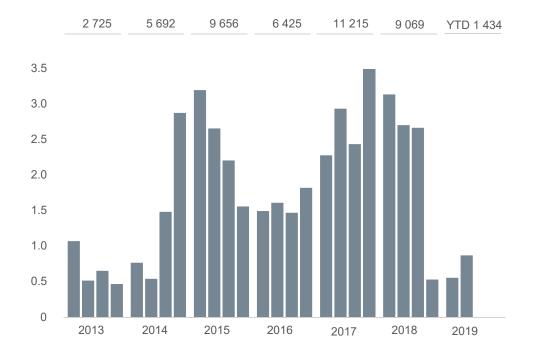




## Q2 highlights

## Hydro: a resource rich global aluminium company

#### Hydro underlying EBIT quarterly, NOK billion



Extruded Products classified as discontinued operations, and thereby excluded from revenues and underlying EBIT in 2013. Figures for 2013 are adjusted reflecting IFRS 11 1) As per August 20, 2019

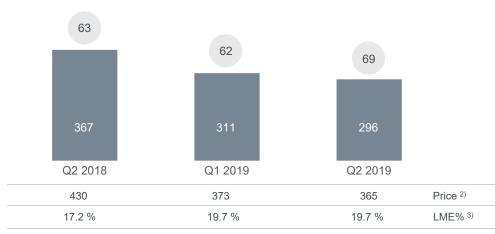


### **Upstream costs trending downwards**



#### Implied alumina cost and margin

USD/mt 1)



Implied alumina cost down in Q219 vs Q119, mainly increased production and lower raw material costs at Alunorte



- 1) Realized alumina price minus underlying EBITDA for B&A, per mt alumina sales
- 2) Realized alumina price
- 3) Realized alumina price as % of three-month LME price with one month lag
- 4) Realized all-in aluminium price less underlying EBITDA margin, incl Qatalum, per mt aluminium sold. Implied primary cost and margin rounded to nearest USD 25

#### All-in implied primary cost and margin



Implied primary cost down in Q219 vs Q119 on reduced costs, mainly related to alumina



- 5) Realized LME aluminium price less underlying EBITDA margin, incl Qatalum, per mt primary aluminium produced
- 6) Realized LME plus realized premiums, including Qatalum
- 7) Realized LME, including Qatalum

## Raw material costs for the aluminium industry continue to trend downwards



Petroleum coke FOB USG (indexed)



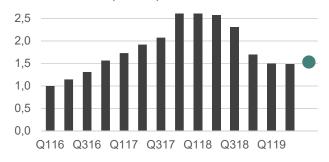
Pitch FOB USG (indexed)



Alumina PAX index (indexed)



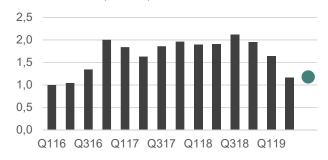
Caustic soda (indexed)



Fuel oil A1 (Indexed)



Steam coal (indexed)



Indication of current market prices

Source: Thomson Reuters, PACE, IHS Markit, Platts, ANP, CRU

### Ramp-up progressing successfully in Pará



#### Commissioning new press filter technology at Alunorte

#### Ramp-up process

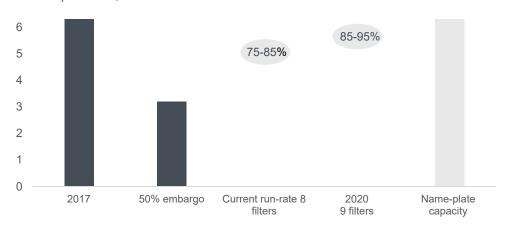
Alunorte production in ramp-up period, daily production annualized in million mt



- Successful ramp-up at Alunorte reaching targeted 75-85% production, steadily lifting and stabilizing at higher output
- Paragominas ramping up in line with ramp-up speed at Alunorte
- All electrolysis cells at Albras expected to be in operation by end-Q3 2019

#### Way forward Alunorte

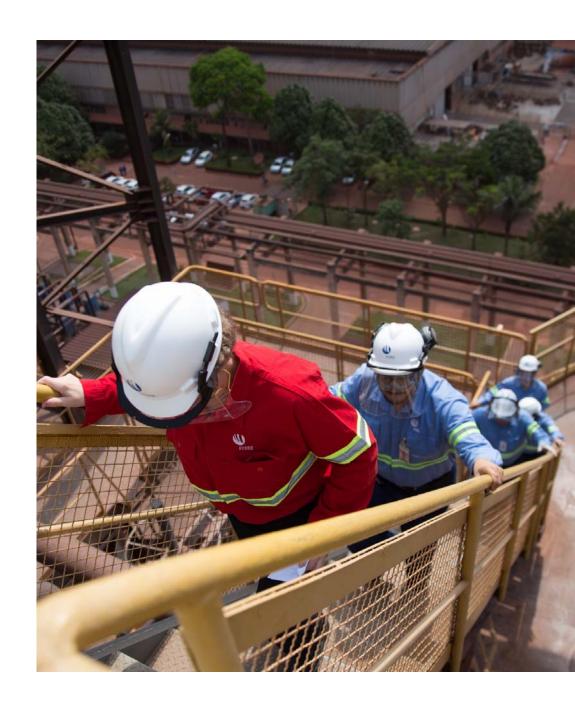
Alunorte production, annualized in million mt



- Commissioning of 9th press filter expected to start September/October 2019
- Current experience with press filters indicates capacity utilization of 85-95% with 9 press filters
- Further process optimization will continue, to reduce downtime and cycle time of press filters and further increase productivity

### Brazil: key focus going forward

- Safe ramp-up of Alunorte, Albras and Paragominas key priority
- Fully committed to deliver on obligations under technical and social agreement (TAC and TC)
- Continued dialogue with state environmental agency SEMAS and Ministerio Público on creating common platform – timing for embargoes on DRS2 being lifted remains uncertain
  - Lifetime of DRS1 estimated to ~1 year



### Status update cyber attack

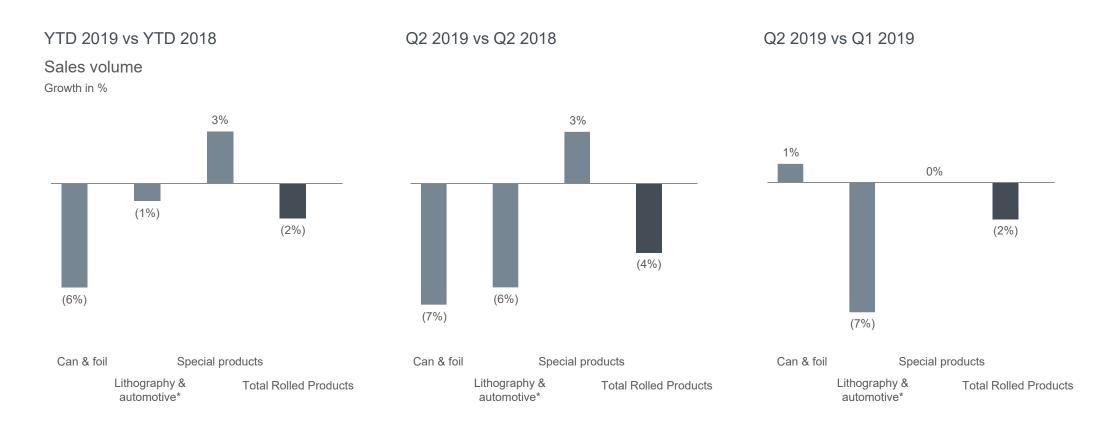
#### Operational and financial impact

- Overall financial impact for Q2 NOK 250-300 million
  - Of which Extruded Solutions NOK 150-200 million
- Overall financial impact for Q1 NOK 300-350 million
  - Of which Extruded Solutions NOK 250-300 million
- At end-Q2 operations have largely returned to normal
- Limited financial impact estimated for Q3 2019
- Hydro has a robust cyber insurance policy in place with recognized insurers



### Rolled Products: Sales reduction driven by softening markets





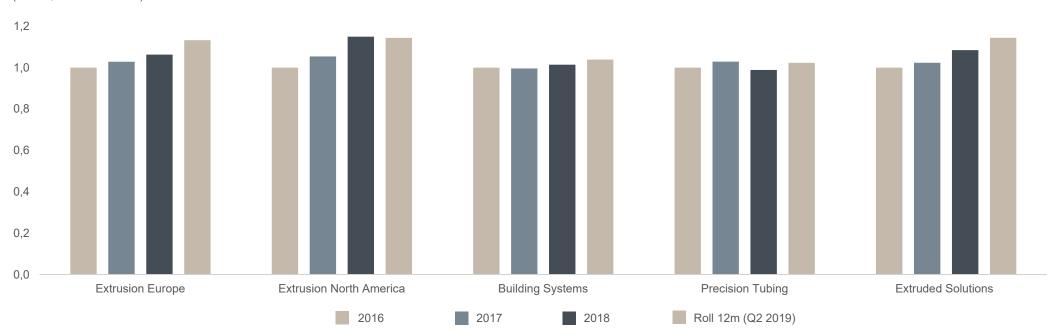
<sup>\*</sup> Include Body-in-White sales growth of 21% YTD 2019 vs YTD 2018, 9% Q2 2019 vs Q2 2018, -5% Q2 2019 vs Q1 2019

## **Extruded Solutions: Continued improvements in net added value**





(NOK\*\*, indexed to 2016)



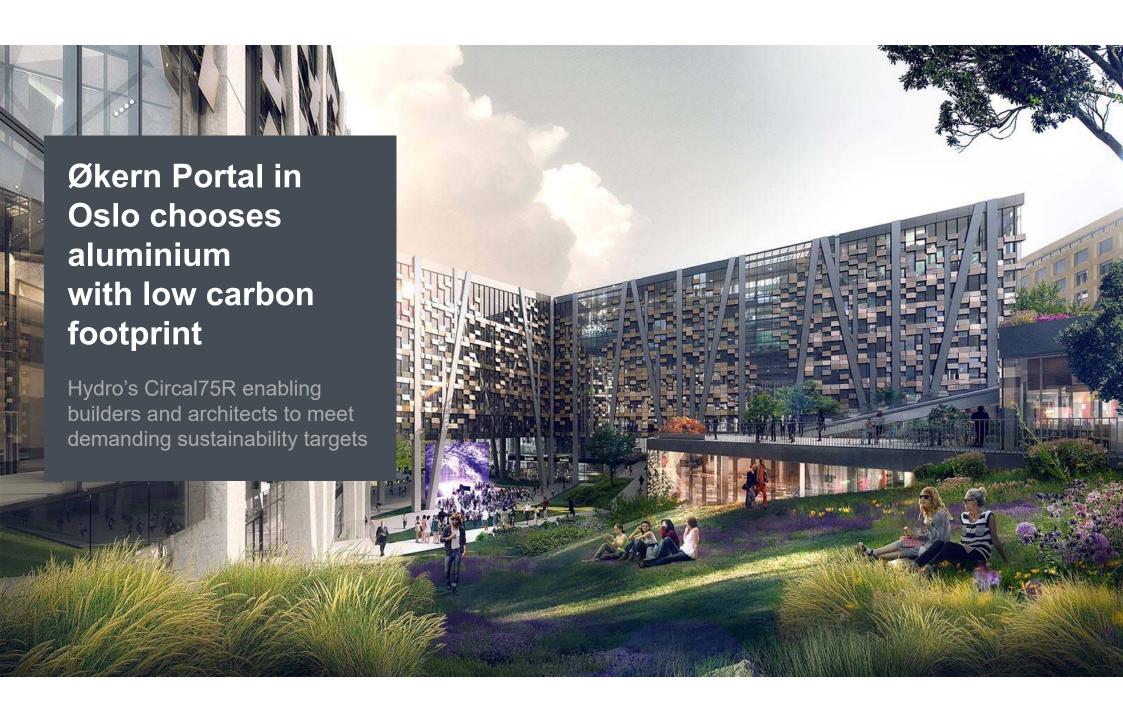
<sup>\*</sup> Net Added Value: calculated as operating revenues less cost of material, including freight costs out

<sup>\*\*</sup> Translated to NOK based on 2016 currency rates

## Portfolio optimization in Extruded Solutions

- Constantly reviewing overall portfolio, aiming to optimize and streamline
- Several smaller restructuring efforts ongoing in Europe simplifying footprint and addressing softening demand in several markets
- The following restructuring efforts are ongoing:
  - Closure of UK fabrication and automotive site transfer of business to other plants in UK
  - Closure of UK Building Systems warehouse transfer of business to other warehouse in UK
  - Closure of Spanish extrusion plant transfer of business to other plants in Iberia
- Positive business case on simplification and reduced costs business largely kept through other sites
  - Restructuring and impairment cost of MNOK 228 booked in Q2 2019 (items excluded)







# Measures to improve performance and cash generation

- Safe and efficient operations always key priority
- Return Alunorte, Paragominas and Albras to full production and operational excellence
- Rolled Products restructuring and strategic review
- New improvement efforts across all business areas and staffs
- Strict capital discipline and capital allocation
- Differentiate through low-carbon position
- Hydro will host Investor Day in Oslo on September 24



We are aluminium

